

Gail S. Sutton

Assistant Director

Harte Research Institute for Gulf of Mexico Studies
Texas A&M University-Corpus Christi (TAMUCC)
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a. Professional Preparation

Texas A&M University-Corpus Christi f/k/a Corpus Christi State University	Banking & Finance	B.B.A., 1984
Texas A&M University-Corpus Christi	Fisheries & Mariculture	M.S., 1982

b. Appointments

2009 – Present Assistant Director, Harte Research Institute for Gulf of Mexico Studies
2006 – 2009 Assistant Director for Administrative Operations, Center for Coastal Studies and Harte Research Institute for Gulf of Mexico Studies
2004 – 2006 Interim Assistant Director, Center for Coastal Studies and Harte Research Institute for Gulf of Mexico Studies
2000 – 2004 Business Coordinator, Center for Coastal Studies, Center for Water Supply Studies, Center for Bioacoustics, and Harte Research Institute for Gulf of Mexico Studies
1994 – 2000 Branch Executive Officer & Lending Officer, American Bank
1992 – 1994 Vice President & Commercial Loan Officer, American Bank
1991 – 1992 Vice President & Loan Administration Officer, First Community Bank
1988 – 1991 Assistant Vice President & Loan Officer, First City, Texas
1984 – 1988 Loan Officer, Texas Commerce Bank

c. Publications

Amir M. Hormozi, Gail S. Sutton, Robert D. McMinn, Wendy Lucio, (2002) "Business plans for new or small businesses: paving the path to success", Management Decision, Vol. 40 Iss: 8, pp.755 - 763

Yoskowitz, D., C. Leon, J. Gibeaut, B. Luper, M. Lopez, C. Santos, G. Sutton, and L. McKinney.

2013. Gulf 360: State of the Gulf of Mexico. Harte Research Institute for Gulf of Mexico Studies, Texas A&M University-Corpus Christi, Texas. 52 pages

d. Synergistic Activities

Assistant Director with experience in business administration and strategic planning, especially in research. Demonstrated leadership skills in organizing and leading teams and effectively communicating financial information to various members of the public, such as trustees to loan applicants. Proven ability at developing staff, and identifying and implementing cost effectiveness opportunities on grants and donations that delivered financial impact to the bottom line.

Oyster shell recycling and reef restoration: worked in collaboration with local business owners to reclaim oyster shells from local restaurants and return them to our local waters providing both

substrate to form new reefs and habitat for fish, crabs and other organisms, through the use of volunteers especially for the education reef. In order to make this program happen, worked collaboratively with restaurants, the Port of Corpus Christi (where shell is stored), state parks (education reef created by volunteers is located at Goose Island State Park), local schools (school children have made up a large amount of the volunteers who help build the education reef and visit the reefs on class trips once it has been established), and numerous other local organizations and volunteers who see the value in this project and want to assist.

e. Collaborators & Other Affiliations

Member of National Council of University Research Administrators

Member of Council of Principal Investigators, Texas A&M University-Corpus Christi

(ii) Graduate and Advisors:

Dr. Joe Fox, Chair, Department of Life Sciences, College of Science & Engineering, Texas A&M University-Corpus Christi, Dr. David Yoskowitz, Endowed Chair of Socio-economics, Harte Research Institute for Gulf of Mexico Studies, Texas A&M University-Corpus Christi, Dr. David McKee, Professor of Biology, College of Science & Engineering, Texas A&M University-Corpus Christi (Retired)

(iii) Thesis Advisor and Postgraduate-Scholar Sponsor *Not applicable*